Focused Conversation Template

Audience: ESU 1 Leadership Team # of Participants: 11 Location: ESU 1 Focus/Topic: Data Date: 12/7/12

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| Rational Aim(s):  To identify priorities for improvement in ESU performance | Experiential Aim(s):  To engender commitment to improvement and the hope that it will work. |
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Opening: Now that we have SURF’s the relevant school data, let’s take a short time to summarize what we found. We will focus on the facts first, then connects and responses, then interpretation, and finally implications for action.

Concrete beginning point:

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| Level of Question | Questions | Sharing Process | Time |
| **O**  ***Objective*** | What data caught your eye in each of the data sets?  What facts stood out?  What is unclear to you? |  |  |
| **R**  ***Reflective*** | What surprised you about the information?  What most concerns you?  How does the data compare with your intuitive or personal experiences? |  |  |
| **I**  ***Interpretive*** | Where are we strong relative to expectations?  Where are we weak relative to expectations?  What may be some of the underlying cuases?  What needs to be dealt with first? Why? |  |  |
| **D**  ***Decisional*** | What do you hear the group saying are the highest priorities for improvement?  What do you hear the group saying are the lowest priorities at this time?  Of the high priority areas, where do we most need to focus on improving in the next few years? |  |  |

Closing: